

Sharing Guide

Opening

~ How much time have you set aside for us today?

~ I'm just curious, what made you say yes today? (I find most people say yes for love, the free gift, or they're a little interested)

About Her

~ Tell me a little about you?

~ If you could dust off one dream & make it come true, what would it be?

If you had no limits on time, money or energy, what would you have, do, or be?

Interest

~ Thank you for your time today! I've just one last question for you as we wrap up here...
Is there any reason why we couldn't get you started today?

(be prepared to overcome any objections)

Interview

~ Let's pretend you were interested in running your own Mk biz (I don't know maybe you are, or maybe you will be by the time we're done here)
What questions would you need answered to make an educated decision?

~ 3 Jackpot Questions:
1- How we make our money
2- How to get started
3- What happens if I want to quit

Close

~ If signing, walk her through completing her evite agreement

~ If staying a client, book her for her next date with you, offer double hostess credit